



Vendor Overview



Disruptive Distribution

Accelerating market entry and growth for
innovative cybersecurity technologies

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This is Exclusive Networks

Exclusive Networks is the 'go to' value-added distributor that accelerates market entry and growth for innovative cybersecurity, networking and infrastructure technologies.

Combining specialist value-adding technical and marketing support, with the volume and reach of a global distributor, reseller partners rely upon Exclusive Networks to boost business opportunities and help achieve new revenues from the changing enterprise technology landscape. Exclusive Networks continually challenges traditional VAD models, redefining value and creating differentiation.

We call this 'Disruptive Distribution. Here is an overview of the solutions we distribute through our best in breed vendors.

Key

-  NG Firewall Platform
-  Endpoint Protection
-  Web Application Firewall
-  Endpoint Response
-  SIEM
-  Virtual Execution (sandbox)
-  Email Protection
-  Cloud Access Security Brokerage
-  Distributed Denial of Service
-  File Access and MDM
-  Privilege Access Management
-  Network Packet Capture
-  Strong Authentication
-  PIM
-  Vulnerability Assessment and Patch Management
-  Encryption
-  Key Generation and Management
-  User Entity Behaviour Analytics
-  Network Response
-  Mobile Security
-  Network Plumbing

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Bradford Networks

Bradford Networks provides the best solutions for secure network access by corporate and BYOD mobile devices. Network Sentry identifies devices and users on a network for complete visibility and control. Network Sentry presents a view across all brands of network equipment and connecting devices to eliminate blind spots. IT professionals use Network Sentry in health care, financial services, retail, government, and other sectors.



Fortinet

Fortinet's mission is to deliver the most innovative, highest performing network security platform to secure and simplify your IT infrastructure. They are a leading global provider of network security appliances for carriers, datacentres, enterprises and distributed offices. Fortinet's security fabric can intelligently protect your entire network: from the endpoint to the cloud and everywhere in between, delivering industry-leading, end-to-end simplified security that won't slow you down. Providing network security via industry leading solutions such as NGFW, Email, Web, Endpoint and Sandbox, Fortinet provides advanced threat protection and detection from even the most robust network attacks.



Gigamon

Gigamon empowers customers with the ability to capture all traffic traversing physical and virtual networks, maximizing cybersecurity forensic capabilities. Through patented technologies, the Gigamon GigaVUE® portfolio of high availability and high density products intelligently delivers the appropriate network traffic to security, monitoring or management systems.



Rackmount.IT

Rackmount.IT was founded to develop, produce, and market rack mount accessories. One of the only manufacturers of FortiRack, Rackmount.IT produces a variety of Fortinet rack-mount models. Rackmount.IT is currently developing new models with active components, the first being the FortiDIN, this model converts a standard desktop FortiGate 60D into a DIN-rail mountable industry unit. This unit can be powered with either 48V DC or 24V DC. New developments also include smart appliances that convert network appliances into really good remotely managed products. In addition to the standard build-to-stock products, Rackmount.IT also produces build to order. This can be a complete new product.



Savvius

Savvius sets the standard for real-time, actionable network visibility with software and appliance offerings relied on by leading enterprises around the globe. Savvius solutions provide unparalleled insight with real-time views of network performance and rapid resolution of performance problems. Savvius products are trusted by network professionals at over 6,000 companies in 60 countries around the world and include Savvius Omnipliance®, Savvius Omnipliance Ultra™, Savvius Spotlight™, Savvius Omnipieek®, Savvius Vigil™, and Savvius Insight™. In brief: Any design, any color, any quantity.



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