

## **Gigamon Certification & Enablement Incentive Program**

How certain are you that your entire organization understands the value that Gigamon brings to their solutions and the doors it can open both in existing and whitespace accounts? Make sure your team is on the same page with a foundational understanding of Gigamon with our short, easy, and ongoing trainings and communications.

**Cost: \$0**

**Duration: 1 to 8 hours depending on track**

**Deliverables: GigaSALES, GigaTECH, GigaPRO Professional, GigaPRO Associate, Channel Newsletter**

**Incentive:**

- **\$100 for every GigaSALES certification**
- **\$250 for every GigaTECH certification**
- **\$250 for every GigaPRO certification**

### **Rules:**

- **Partners must be certification compliant for rep/SE payout. Meaning, that if a rep completes a GigaSALES, but the company still needs another GigaSALES to be compliant, the incentive will be withheld until the partner is certification compliant.**
- **Open to all NA partners (Registered, Silver, Gold, Platinum)**
- **Payout will only be for certifications completed between 5/1/18 and 12/31/18**
- **Distribution to handle partner payouts**

**For Interest or questions, please contact your regional sales rep or call 1-888-891-9988.**