



Disruptive Distribution

OUR GOAL



Be Specialized, Go Global

- “Exclusive Networks empowers the channel to bring emerging and disruptive technologies to market by delivering innovative solutions and global services that maximize value for our Vendors, Resellers, and their Customers.”



ABOUT US



- ❖ 100% Channel oriented Sales and Services
- ❖ Warehouse and logistics centers in San Jose- CA,
- ❖ Over 500 Active Resellers in North America
 - **Types:** MSPs, Nationals, and Global accounts
 - **Verticals:** Health Care, Chain Stores, Government, Education, Financial Services, and High Technology
 - **Size:** SMBs to mid to large enterprises
- ❖ 20% revenue growth each year



CUSTOMER PROFILE



- **Total of 500+ active partners in US, among the top 20's in each region**
 - ❖ Education focus: 55%
 - ❖ Managed Service Provider: 45%
 - ❖ California: 50% each EDU and MSP
 - ❖ Texas: 20% EDU, 80% MSP

- **Among active partners, the market focus:**
 - ❖ Large Enterprise (including franchise): 25%
 - ❖ Medium Enterprise: 45%
 - ❖ Small Business: 35%





OUR ECOSYSTEM





EXCLUSIVE NETWORKS USA- SALES & MARKETING

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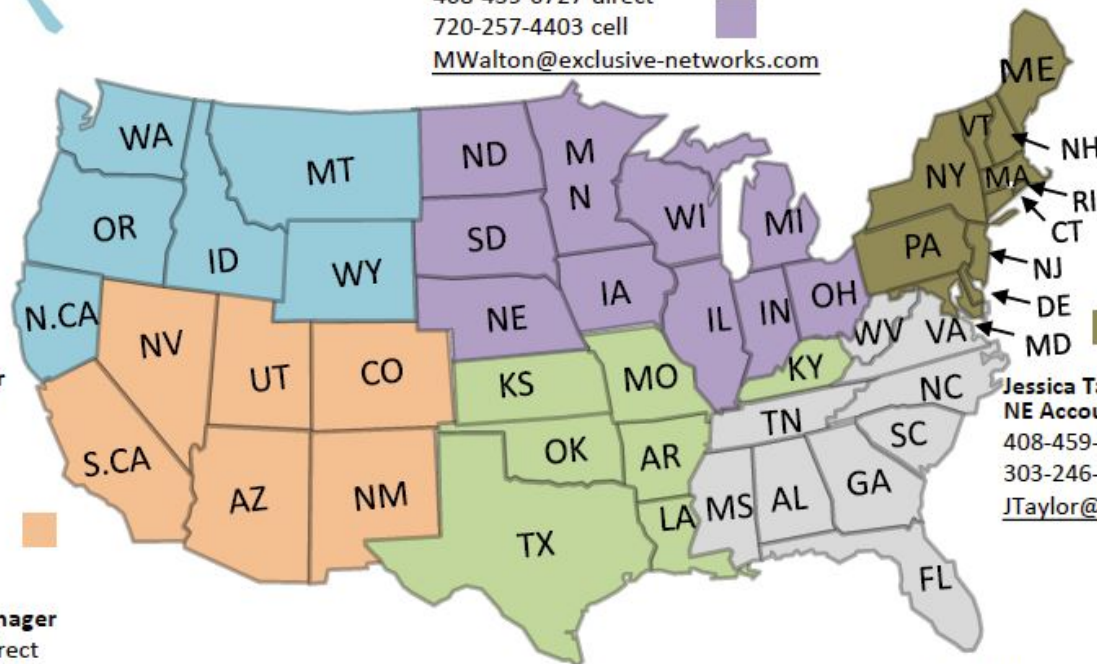
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EXCLUSIVE NETWORKS LINE CARD



Technology Integration



Emerging Technology Focus:



GLOBAL SERVICES



- Global services capabilities to support our partners with global deals
 - > Global logistics and installation
 - > Global project management
 - > Global field services
 - > 24/7/365 technical support
- White label solution
 - > Expanding partner service offerings
 - > Enabling stronger strategic customer relationships
- Presence in over 100 countries across 5 continents





VALUE – ADDED CUSTOMIZATION



SERVICES

- ❖ RE-BRANDING
- ❖ CONFIGURATION INSTALLATION
- ❖ RE-PACKAGING
- ❖ LOGISTICS & REPORTS

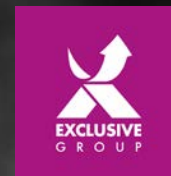
FOR COMPANIES

- ❖ UPS
- ❖ FABCON
- ❖ HUGHES
- ❖ MYDIGITALSHIELD





TOGETHER WE WIN!



We set superior standards agreeing to partners needs, customized for customers business.

For questions, email sales@exclusive-networks.com or marketing@exclusive-networks.com

